

# FLASHLIGHT DIGITAL / PREPAGE-IT DEALER QUALIFICATION QUESTIONNAIRE

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Sales Contact: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Technical Contact: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Please answer the following questions:

Does your company currently sell Harlequin rips ? \_\_\_\_\_

Which Harlequin OEM do you deal with ? \_\_\_\_\_

What other workflows do you sell ? \_\_\_\_\_

Do you consider your technical staff qualified to train and implement a Harlequin based workflow solution?  
Please explain why....

\_\_\_\_\_  
\_\_\_\_\_

Is your technical staff experienced on configuring and installing a Windows Server ? \_\_\_\_\_

What territories (cities or states) does your company cover ? \_\_\_\_\_

\_\_\_\_\_

How numerous is your active customer base ( you need not reveal any names ) ? \_\_\_\_\_

Are you willing to send a member of your technical staff to a 2 day training course in Phoenix, AZ ? \_\_\_\_\_

What other prepress software manufacturers do you represent other then Adobe or Quark  
(please name atleast 3) ?

\_\_\_\_\_

How many people are employed on your sales staff ? \_\_\_\_\_ How many on your technical staff ? \_\_\_\_\_

This information is accurate to the best of my knowledge,

Signature: \_\_\_\_\_ Date: \_\_\_\_\_